

RFP: Intensive Crisis Stabilization Centers

OVERVIEW

On January 28th, the New York State Office of Mental Health (OMH) and Office of Addiction Services and Supports (OASAS) released a Request for Proposals (RFP) for the development of 12 new Intensive Crisis Stabilization Centers within the 10 economic development regions. There will be three awards in New York City and one award in each of the other nine economic development regions.

Crisis Stabilization Centers are a new licensure category authorized by the New York State Fiscal Year 2021-22 Enacted Budget. There are two types of Crisis Stabilization Centers, Supportive and Intensive, which will be jointly licensed by OMH and the OASAS under Article 36 of the Mental Hygiene Law. This RFP is specific to the development of Intensive Crisis Stabilization Centers (ICSCs), which provide urgent treatment to individuals experiencing an acute mental health and/or substance use crisis. ICSCs will bill Medicaid for the provision of services and will be eligible through this RFP for start-up funding, capital funding, and limited state-aid.

The full RFP is available [here](#). Applications are due on May 19th. A summary of the proposed Crisis Stabilization Center regulations, which have not yet been finalized and are anticipated to be posted for public comment in February 2022, is available [here](#). Draft Crisis Stabilization Program Guidance will be released at a later date.

FUNDING

Awarded applicants will receive \$1.67 million in start-up funds that may be spent in the first two years of the contract. Each center will also receive ongoing net deficit support of \$1.4 million annually.

ICSCs will bill Medicaid for services provided to the target population. The annual expected Medicaid revenue per center is as follows:

- ICSC Upstate: \$2,752,574
- ICSC Downstate: \$3,155,913 (includes NYC, Dutchess, Nassau, Orange, Suffolk, Westchester, Rockland, and Putnam Counties)

Awarded applicants will also be eligible to request up to \$1 million in capital funding, to be spent within 12 months of contract execution. Capital costs may include construction, design, administration, and other expenses (permits, site testing, insurance, etc.).

Contracts will last for five years beginning on October 1st. It is expected that ICSCs will be operational by January 2023.

ELIGIBLE APPLICANTS

Eligible applicants are not-for-profit 501(c)(3) agencies with experience providing mental health and substance use services to individuals with serious mental illness and/or substance use disorders. Applicants must demonstrate that the provider is currently licensed, certified, or otherwise authorized by OMH, OASAS, or the New York State Department of Health (DOH).

ICSCs may be operated by or affiliated with hospitals and/or hospital-affiliated programs. ICSCs may be co-located with existing facilities and service providers, including but not limited to:

- Crisis residential services;
- Mobile crisis services;
- Outpatient clinics;
- Inpatient rehabilitation or residential programs; and/or
- Opioid Treatment Programs (OTPs).

TARGET POPULATION

ICSCs are designed to serve all New Yorkers (including children, adolescents, adults, and families) experiencing a mental health and/or substance use crisis in their service area regardless of age, ability to pay, or location of residence. Any individual who presents to an ICSC must be provided services. For individuals who require a higher level of care, ICSC staff will work with the individual and assist with accessing the next level of care.

Individuals may present to an ICSC as a walk-in or voluntary transport by law enforcement, EMS, and/or collaterals.

PROGRAM SERVICES

The following services must be provided at the ICSC:

- Triage, screening, and assessment;
- Therapeutic interventions;
- Peer support;
- Ongoing observation;
- Care collaboration with a recipient's identified collaterals;
- Discharge, aftercare planning and follow-up;
- Psychiatric diagnostic evaluation and plan;
- Psychosocial assessment;
- Medication management;
- Medication for Addiction Treatment (MAT);
- Medication administration and monitoring; and
- Mild to moderate detoxification services.

ICSC providers will hire staff that have the qualifications to meet the needs of the service area and in a timeline that ensures coverage of 24/7 operations. Recipients may receive services in an ICSC for up to 24 hours.

APPLICATION

Proposals will be scored based on the following criteria:

- Equity (10 points)
- Population (10 points)
- Description of Program (18 points)
- Implementation (28 points)
- Agency Performance (8 points)
- Reporting and Quality Improvement (6 points)

- Financial (20 points)

Proposals must receive a minimum score of 70 to be considered for funding. In the case of a tie, the proposal with the highest score on the “Implementation” section will be considered for funding.

Timeline

Proposals must be submitted by May 19th. OMH anticipates notifying awarded applicants on June 16th.

There will be an optional Bidder’s Conference on February 28th at 9am to provide additional details and explain the RFP process. The virtual conference may be accessed [here](#).

Questions may be submitted to Carol Swiderski at Carol.Swiderski@omh.ny.gov by March 10th.

Questions will be posted on the OMH and OASAS websites on March 31st.