

RFP: Adult ACT Teams

OVERVIEW

On January 25th, the New York State Office of Mental Health (OMH) released a Request for Proposals (RFP) for the development of eight Adult Assertive Community Treatment (ACT) teams. The Adult ACT teams will serve individuals with serious mental illness (SMI) who have not been successfully engaged by the traditional mental health treatment and rehabilitation system.

Adult ACT teams provide 24/7 comprehensive treatment, support, and rehabilitation services in the community or where the individual lives. OMH will provide start-up and ramp-up funding to support the development of the ACT teams, and teams will be funded on an ongoing basis through Medicaid and net deficit funding per the approved ACT model for an upstate 48 slot team, upstate 68 slot team, or downstate 68 slot team, as applicable.

The full RFP is available [here](#). Applications are due on April 11th.

FUNDING

For all eight teams, OMH will provide a total of \$450,000 at the beginning of the contract for:

- Start-up costs (\$100,000); and
- Transition and ramp-up costs (\$350,000).

The Adult ACT teams will additionally be funded through Medicaid and net deficit funding as outlined in the table below.

	Upstate 48 Slot Team	Rest of State 68 Slot Team	Downstate 68 Slot Team
Geography/Teams	Western NY: 1 team Hudson River: 1 team Central NY: 1 team	Suffolk County: 1 team	Brooklyn: 1 team Manhattan: 1 team Bronx: 2 teams
Total Gross Costs	Years 1-2: \$814,051	Years 1-2: \$1,173,271	Years 1-2: \$1,173,271
Medicaid Assumption	Year 1: \$412,330 Year 2: \$762,330	Year 1: \$709,865 Year 2: \$1,059,865	Year 1: \$709,865 Year 2: \$1,059,865
Net Deficit Funding	Year 1: \$501,721 Year 2: \$51,721	Year 1: \$563,406 Year 2: \$113,406	Year 1: \$563,406 Year 2: \$113,406
Service Dollars	Years 1-2: \$23,502	Years 1-2: \$35,255	Years 1-2: \$35,255

Year 1 net deficit funding includes start-up/ramp-up funding, and the Medicaid assumption is reduced by the ramp-up costs. The Year 2 period assumes a full year of operating costs. Agencies will be expected to enroll no more than 4-6 individuals per month up to the team capacity (48 or 68).

No single agency will be awarded more than two teams. In New York City, applicants may submit one proposal for multiple locations/teams in order of preference.

Contracts will last for five years beginning on July 1st.

ELIGIBLE APPLICANTS

Eligible applicants are not-for-profit 501(c)(3) agencies that have experience providing mental health services to individuals with SMI through programs that are licensed by OMH. The awarded applicant will be further subject to the submission and approval of a Prior Application Review (PAR) application to become a licensed ACT team and receive an official operating certificate.

ACT teams should have low individual-to-staff ratios (less than 10 to 1) with professional staff that include nurses, psychiatrists, licensed mental health clinicians, vocational support staff, substance use counselors, and peer support staff.

APPLICATION

Proposals will be scored based on the following criteria:

- Equity (10 points)
- Population (10 points)
- Description of Program (15 points)
- Implementation (18 points)
- Agency Performance (12 points)
- Utilization Review, Reporting, and Quality Improvement (15 points)
- Financial Assessment (20 points)

Proposals must receive a minimum score of 70 to be considered for funding.

Timeline

Proposals must be submitted by April 11th. Awards are expected to be announced on May 5th.

Questions may be submitted to Deborah Beaudin at Deborah.Beaudin@omh.ny.gov with the subject line “ACT RFP-8” by March 1st. Questions and answers will be posted on the OMH website on March 17th.