

RFP: Subway Outreach Program

OVERVIEW

On November 7th, the New York City (NYC) Department of Homeless Services (DHS) released a Request for Proposals (RFP) for the Subway Outreach Program. The DHS Outreach teams provide street outreach and housing placement services to homeless individuals on the street, in the subway system, and in public places, including those individuals with persistent mental illness and/or substance use disorders.

This RFP seeks a single not-for-profit organization (or a consortium of not-for-profit organizations with a lead agency) to be designated by DHS as the single point of accountability for individuals experiencing homelessness that are on the street or those perceived to be street homeless in the Metropolitan Transportation Agency (MTA) subway system. The designated entity would aim to move clients to permanent housing, a drop-in center, a stabilization bed, a safe haven, or a shelter. DHS will award over \$68.5 million in total funding to the awarded applicant.

The full RFP is attached. Applications are due on December 10th.

FUNDING

DHS will award \$22,834,512 annually to the awarded applicant.

The payment structure of the awarded contracts will be line-item reimbursement. Contracts will last for three years beginning June 1, 2020 with the option to renew for up to three additional years.

ELIGIBLE APPLICANTS

Applicants must be not-for-profit 501(c)(3) organizations with successful experience:

- Providing social services and referrals to individuals experiencing homelessness who are on the street or to similar populations for two or more years;
- Providing harm reduction models that have proven effective in reaching individuals experiencing homelessness who are on the street;
- Interfacing with health care providers, hospitals, and libraries when dealing with individuals experiencing homelessness;
- Placing clients into appropriate permanent settings; and
- Collaborating with ambulatory or inpatient detoxification services, residential treatment services, drop-in centers, safe havens, and shelters.

TARGET POPULATION

The target population for services provided through this program include individuals 18 years and older who are living on the streets and/or in the MTA subway system, including:

- Individuals in transitional housing, including safe havens, stabilization beds, drop-in centers, and shelters, or other transitional placements; and
- Individuals in permanent housing.

APPLICATION

Proposals will be evaluated based on the following criteria:

- Target Population and Experience (10 points)
- Outreach Program Implementation and Approach (25 points)
- Health Care Services (10 points)
- Supportive Services and Partnerships (10 points)
- Housing Placement Services (20 points)
- Data Monitoring and Reporting (15 points)
- Staffing Plan (5 points)
- Budget Management (5 points)

Funding will be awarded based on the above criteria and a consideration of which proposals are deemed to be the most advantageous to NYC.

Timeline

Applications are due on December 10th. There will be a pre-proposal conference on November 19th from 2pm to 4pm at 4 World Trade Center (150 Greenwich Street, 37th Floor Bid Room, New York, NY 10007). Interested parties may RSVP with the names of attending individuals to acco@probation.nyc.gov.

Questions may be submitted to Cinnamon Warner at the email address above.