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ACS Prevention Services

OVERVIEW

On June 12th, the New York City Administration for Children's Services (ACS) released a Request for Proposals (RFP) for organizations, including social service agencies and clinical providers, to engage and serve children and families who need the following types of foster care prevention services:

- Family Support (formerly referred to as "General Preventive")
- Therapeutic and Treatment Models

This RFP will allocate funding throughout New York City for almost 12,000 service slots, with a total annual funding of about \$650 million. Funding will support eligible organizations that support families in their communities, promote family stability and well-being, and reduce the need for placement in foster care. Such services may include case management, counseling, and clinical interventions offered primarily in the home.

Applications are due on August 8th. The full RFP is attached.

FUNDING

ACS anticipates awarding contracts to up to 123 organizations through this RFP. Reimbursement will be largely cost-based with a portion of payment driven by performance using utilization, quality, and outcome metrics set by ACS. Such metrics may include staff training goals, client utilization and length of service targets, casework contacts, level of parent engagement, post-services outcomes, increasing Advocate cases, and community outreach, among other measures.

Applicants must submit one proposal for each program model and catchment area in which they seek to operate. For Family Support programs, proposers must submit one proposal for each catchment area. For Therapeutic and Treatment programs, proposers must submit one proposal for each catchment area and program model combination. Applicants will only be awarded one program per competition pool.

Contracts will last for three years beginning July 1, 2020, with an option to renew for two additional three-year terms.

Family Support

There will be 5,568 total slots of Family Support services funded across NYC based on proposals received and needs identified for each catchment area. All Family Support programs will have 96 slots. Each program will receive \$15,000 annually, per slot for a total of \$1,440,000 annually. Additional information on the funding in each catchment area is available in the RFP (pp. 15-18).

Therapeutic and Treatment Models

There will be 6,056 total slots of Therapeutic and Treatment services based on proposals received and needs identified for each catchment area. Rates vary by program between \$18,320 and \$33,000 per slot (except for 48 citywide Multisystemic Therapy for Child Abuse and Neglect slots, at \$60,000 per slot), with program sizes of between 32 and 144 slots. Additional information on the projected program size and funding within each catchment area is available in the RFP (pp. 18-20).

ELIGIBLE APPLICANTS

Applicants should have experience delivering human or social services to families experiencing poverty, mental health challenges, housing instability, domestic violence, substance use issues, family conflict, and/or other challenges that make parenting difficult. Applicants should also have experience in:

- Program design and development, including developing logic models;
- Planning for implementation;
- Engaging in basic program data monitoring; and
- Participating in quality improvement activities.

APPLICATION

Applications will be reviewed based on the following criteria:

- Program Plan (20 points)
- Experience and Results (20 points)
- Readiness (20 points)
- Resources and Capacity (20 points)
- Family Voice, Inclusivity, and Social Justice (20 points)

In addition to the above criteria, ACS will consider proposals that are deemed most advantageous to New York City when determining awards.

Timeline

Applications must be submitted by August 8th. There will be an optional pre-proposal conference on July 8th from 1pm-5pm at the Children's Center (492 1st Avenue, New York, NY 10016). Interested parties may register here. Only two representatives per agency will be permitted to attend.

Questions may be submitted to Prevention-RFP@acs.nyc.gov.