

RFP: 30th Street Medical Services

OVERVIEW

On March 14th, the New York City Department of Homeless Services (DHS) released a Request for Proposals (RFP) seeking a qualified health care provider to provide medical and behavioral health services at an 850-bed shelter for homeless men at the 30th Street Shelter in Manhattan. One awardee will receive approximately \$4.8 million over three years to re-open the medical clinic, which has been closed for several years. The awarded applicant must provide comprehensive on-site services to both clients on the assessment side and in the general shelter, including medical and behavioral assessments, referrals to care, consultation, care coordination, case management, and crisis intervention.

The full RFP is attached. Applications are due on April 18th.

FUNDING

Up to \$1,583,208 will be awarded annually through this RFP to one organization interested in providing health care services at the 30th Street Shelter. The awarded applicant may use a maximum of \$300,000 of the first year's budget for start-up funding. The payment structure for this award will be line-item budget reimbursement. If providers bill Medicaid or other plans for the services provided, the amounts received from such sources will be subtracted from reimbursements through this RFP but supplemented with a 5% bonus up to \$100,000 per year.

Contracts will last for three years beginning July 1st, with the option to renew for one additional three-year term.

ELIGIBLE APPLICANTS

In order to qualify for funding under this RFP, applicants must be not-for-profit 501(c)(3) organizations and meet the following requirements:

- At least five years of successful demonstrated experience in operating medical and behavioral health (mental health and substance abuse) services, with preference for organizations who are able to deliver integrated medical and behavioral health services on-site and who incorporate Medicaid-funded behavioral health services into their program; and
- At least five years of successful demonstrated experience serving homeless and/or low-income clients, including experience serving clients who have had contact with the criminal justice system, with preference for organizations with homeless designation and demonstrated success in caring for the homeless.

Preference will be given to organizations who have or will obtain an Article 28 license. Preference will also be given to organizations who can provide integrated health care themselves, without the need for subcontractors. Only one such subcontract will be allowed in order to maximize integration of care.

APPLICATION

Proposals will be scored based on the following criteria:

- Experience (20 points)

- Assessment (10 points)
- Medical Services (10 points)
- Behavioral Health Services (10 points)
- Care Coordination (10 points)
- Staffing Plan (10 points)
- Data Collection, Quality Management, and Performance Evaluation (10 points)
- Partnerships (10 points)
- Budget Management (10 points)

Proposals that receive the highest overall score based on the above criteria that are deemed to be the most advantageous to New York City will receive awards through this RFP.

Timeline

Proposals must be submitted by April 18th. There will be a Pre-Proposal Conference in New York City (150 Greenwich St., 37th Floor Bid Room, NY, NY 10007) on March 26th at 2pm. Interested parties may RSVP to accoprocurements@hra.nyc.gov with the names of attending individuals in the body of the email and “RSVP 30th Street Medical Services” in the subject line by March 25th. There will be an optional visit to the 30th Street Shelter site (400-430 E. 30th Street, New York, NY 10016) on March 20th at 10am.

Questions should be submitted to Cinnamon Warner at the email address above. Responses to questions and additional information will be released as an addendum to this RFP.