

RFP: PATH Medical Services

OVERVIEW

The New York City Department of Homeless Services (DHS) has released a Request for Proposals (RFP) seeking a qualified health care provider to provide medical and behavioral health services at the Prevention Assistance and Temporary Housing (PATH) Family Intake Center, a temporary emergency shelter for homeless families with children younger than 21 years of age and pregnant women located in the Bronx, NY. One awardee will receive approximately \$2.9 million over three years to provide comprehensive on-site services, including medical and behavioral assessments, referrals to care, health education, consultation, assistance in emergency situations, and crisis intervention. There will be a strong emphasis on services that can be provided to clients in a single visit, such as immunizations for children or starting clients on contraception.

The full RFP is attached. A pre-proposal conference is scheduled for January 31st. Applications are due on February 28th.

FUNDING

Up to \$953,406 will be awarded annually through this RFP to one organization interested in providing health care services at the PATH Family Intake Center. The payment structure for this award will be line-item budget reimbursement. If providers bill Medicaid or other plans for the services provided, the amounts received from such sources will be subtracted from reimbursements through this RFP, but supplemented with a 5% bonus up to \$100,000 per year.

Contracts will last for three years beginning July 1st, with the option to renew for two additional three-year terms.

ELIGIBLE APPLICANTS

In order to qualify for funding under this RFP, applicants must be not-for-profit 501(c)(3) organizations and meet the following requirements:

- At least five years of successful demonstrated experience in operating medical and behavioral health (mental health and substance abuse) services, with preference for organizations who are able to deliver integrated medical and behavioral health services; and
- At least five years of successful demonstrated experience serving homeless and/or low-income clients, including in-depth experience providing services to homeless families and low-income children and adolescents, with preference for organizations with homeless designation and providers with demonstrated success in caring for the homeless.

Preference will be given to organizations who have or will obtain an Article 28 license. Preference will also be given to organizations who can provide integrated health care themselves, without the need for subcontractors. Only one such subcontract will be allowed in order to maximize integration of care.

APPLICATION

Proposals will be scored based on the following criteria:

- Experience (15 points)
- Medical Services (15 points)
- Behavioral Health Services (15 points)
- Harm Reduction (10 points)
- Patient Record and Confidentiality (10 points)
- Staffing Requirements and Training (10 points)
- Monitoring, Quality Management, and Performance Evaluation (10 points)
- Performance Incentive/Disincentive Program, Liability Insurance (5 points)
- Medical Supplies and Equipment (5 points)
- Budget Management (5 points)

The proposal receiving the highest overall score based on the above criteria that is deemed to be the most advantageous to New York City will receive an award through this RFP.

Timeline

Proposals must be submitted by February 28th. There will be a Pre-Proposal Conference in New York City (150 Greenwich St., 37th Floor, NY, NY 10007) on January 31st at 10am. Interested parties may RSVP to accoprocurements@hra.nyc.gov with the names of attending individuals in the body of the email and “RSVP PATH Medical Services” in the subject line by January 30th.

Questions should be submitted to Cinnamon Warner at the email address above. Responses to questions and additional information will be released as an addendum to this RFP.