

RFP: Atlantic Assessment Shelter Medical Services

OVERVIEW

On January 8th, the New York City Department of Homeless Services (DHS) released a Request for Proposals (RFP) seeking a qualified health care provider to provide medical and behavioral health services at the Atlantic Men's Shelter, a 394-bed assessment shelter for homeless men located in Brooklyn. One awardee will receive about \$2.9 million over three years to provide comprehensive on-site services, including medical and behavioral health assessments, care coordination, crisis prevention and intervention, short-term care and counseling, and referrals to care in the community with the overall goal of expanding and refining services at this site.

The full RFP is attached. Applications are due on February 28th.

FUNDING

Up to \$964,024 will be awarded annually through this RFP to one organization interested in providing health care services at the Atlantic Men's Shelter. The payment structure for this award will be line-item budget reimbursement. If providers bill Medicaid or other plans for the services provided, the amounts received from such sources will be subtracted from reimbursements through this RFP, but supplemented with a 5% bonus up to \$100,000 per year.

Contracts will last for three years beginning July 1st, with the option to renew for three more years.

ELIGIBLE APPLICANTS

In order to qualify for funding under this RFP, applicants must be not-for-profit 501(c)(3) organizations and meet the following requirements:

- At least five years of successful demonstrated experience in operating medical and behavioral health (mental health and substance abuse) services, with preference for organizations who are able to deliver integrated medical and behavioral health services; and
- At least five years of successful demonstrated experience serving homeless and/or low-income clients, including individuals who have been in contact with the criminal justice system, with preference for organizations with homeless designation and providers with demonstrated success in caring for the homeless.

Preference will be given to organizations who have or will obtain an Article 28 license. Preference will also be given to organizations who can provide integrated health care themselves, without the need for subcontractors. Only one such subcontract will be allowed in order to maximize integration of care. In addition, organizations should have affiliations with tertiary care centers and/or large health systems that can facilitate access to specialty care.

APPLICATION

Proposals will be scored based on the following criteria:

- Experience (20 points)
- Assessment (10 points)

- Medical Services (10 points)
- Behavioral Health Services (10 points)
- Care Coordination (10 points)
- Staffing Plan (10 points)
- Data Collection, Quality Management, and Performance Evaluation (10 points)
- Partnerships (10 points)
- Budget Management (10 points)

Proposals that receive the highest overall score based on the above criteria that are deemed to be the most advantageous to New York City will receive awards through this RFP.

Timeline

Proposals must be submitted by February 28th. There will be a Pre-Proposal Conference in New York City (150 Greenwich St., 37th Floor, NY, NY 10007) on January 31st at 10am. Interested parties may RSVP to accoprocurements@hra.nyc.gov with the names of attending individuals in the body of the email and “Atlantic Assessment Shelter Medical Services” in the subject line by January 30th. There will be an optional visit to the Atlantic Men’s Shelter (1322 Bedford Avenue, Brooklyn, NY 11216) on January 24th at 11am.

Questions should be submitted to Cinnamon Warner at the email address above. Responses to questions and additional information will be released as an addendum to this RFP.